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2017 HOTEL MANAGEMENT SURVEY

TOP THIRD-PARTY MANAGEMENT COMPANIES

2017 rank	2016 rank	Company name Website	Contact name Contact email	Guestrooms third-party managed in the U.S. as of Dec. 31, 2016	Properties third-party managed in the U.S. as of Dec. 31, 2016	Total revenue for third-party-managed properties in the U.S. for 2016	Guestrooms third-party managed in the U.S. as of Dec. 31, 2015	Properties third-party managed in the U.S. as of Dec. 31, 2015
1	2	Aimbridge Hospitality www.aimbridgehospitality.com	David Capps david.capps@aimhosp.com	70,135	488	NA	63,919	449
2	1	Interstate Hotels and Resorts www.interstatehotels.com	Leslie Ng leslie.ng@interstatehotels.com	62,796	347	\$3,330,000,000	61,731	343
3	3	Highgate www.highgate.com	Richard Russo russo@highgate.com	28,491	107	NA	24,860	88
4	4	Crescent Hotels & Resorts www.chrco.com	Ariel Sanett asanett@chrco.com	24,652	95	\$1,280,000	23,741	97
5	10	Pyramid Hotel Group www.pyramidhotelgroup.com	John Hamilton jhamilton@pyramidhotelgroup.com	22,269	90	\$1,111,619,702	17,959	68
6	—	HEI Hotels & Resorts www.heihotels.com	Clark Hanrattie chanrattie@heihotels.com	18,929	62	\$1,584,000,000	NA	NA
7	9	Hersha Hospitality Management www.hhmhospitality.com	Naveen P. Kakaria hhminvestments@hhmhp.com	18,900	135	NA	18,900	135
8	6	Remington www.remingtonhotels.com	Robert Haiman roberthaiman@remingtonhotels.com	17,195	87	\$913,112,135	18,112	94
9	7	TPG Hotels & Resorts www.tpghotelsandresorts.com	Ralph V. Izzl, Jr. rizzl@tpghotelsandresorts.com	16,766	60	NA	17,652	63
10	—	Two Roads Hospitality (1) www.tworoadshotels.com	Todd Wynne-Parry twynneparry@tworoadshotels.com	16,425	77	\$1,554,227,346	18,325	78
11	12	Crestline Hotels & Resorts www.crestlinehotels.com	Kevin Coyer kevin.coyer@crestlinehotels.com	15,544	105	\$701,000,000	15,105	100
12	13	GF Management www.gfhotels.com	Jeffrey Kolessar kolessar@gfhotels.com	13,260	83	\$544,000,000	13,688	85
13	16	Davidson Hotels & Resorts www.davidsonhotels.com	Steve Margol smargol@davidsonhotels.com	11,776	39	\$764,000,000	12,879	38
14	—	Kimpton Hotels + Restaurants www.kimptonhotels.com	Faith Yi media@kimptongroup.com	11,379	63	NA	10,976	61
15	18	Real Hospitality Group www.realthospitalitygroup.com	Joseph Yi joseph.yi@rhgcorp.com	9,659	76	\$295,000,000	8,554	68
16	—	McKibbin Hospitality www.mckibbin.com	Lauren Bowles lauren.bowles@mckibbin.com	9,606	86	\$330,000,000	9,428	85
17	19	Dimension Development www.dimdev.com	Ken Thompson ken.thompson@dimdev.com	9,281	56	\$436,979,855	8,427	51
18	—	Brighton Management www.brightonmgllc.com	Katie Liu katie.liu@brightonmgllc.com	9,147	47	\$376,015,362	7,925	43
19	17	Sage Hospitality www.sagehospitality.com	Kate Davis kate.davis@sagehospitality.com	8,977	44	\$571,000,000	8,898	48

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76	100	Amerilodge Group www.amerilodgegroup.com	Asad Malik asad.malik@amerilodgegroup.com	1,812	20	\$49,000,000	1,522	17
77	85	Vesta Hospitality www.vestahospitality.com	Rick Takach rtakach@vestahospitality.com	1,772	13	NA	1,642	12
78	88	Prestige Hospitality Group www.prestigehg.com	James C. Frenis jimf@prestigehg.com	1,732	22	\$63,000,000	1,374	18
79	—	Crystal Blue Hospitality www.crystalbluehospitality.com	Robert Halk robert.halk@crystalbluehospitality.com	1,654	13	\$124,475,000	695	6
80	78	Noble House Hotels & Resorts www.noblehousehotels.com	Steve Sanborn ssanborn@noblehousehotels.com	1,615	9	\$190,000,000	2,155	12
81	107	Salamander Hotels & Resorts www.salamanderhotels.com	Matt Owen mowen@salamanderhotels.com	1,538	5	\$170,000,000	1,368	4
82	99	IMIC Hotels www.imichotels.com	Kathy Rabune krabune@imichotels.com	1,529	15	NA	1,529	15
83	101	Coral Hospitality www.coralhospitality.com	Mark Osterhaus mosterhaus@coralhospitality.com	1,506	12	\$101,000,000	1,506	12
84	—	Delaware North Companies www.delawarenorth.com	Barry Freilicher bfrelic@delawarenorth.com	1,493	14	\$171,601,192	2,588	13
85	—	Providence Hospitality Partners www.providencehospitality.com	David B. Storm dstorm@provhp.com	1,481	12	NA	1,261	11
86	94	Sand Hospitality www.sandhospitality.com	Scott Krause sakrause@sandcompanies.com	1,424	15	NA	1,717	18
87	112	Ledgestone Hospitality www.ledgestonehospitality.com	Ken Garvin kgarvin@ledgestonehospitality.com	1,357	19	NA	1,437	21
87	112	Ledgestone Hospitality www.ledgestonehospitality.com	Ken Garvin kgarvin@ledgestonehospitality.com	1,357	19	NA	1,437	21
88	—	Paramount Hotel Group www.paramounthotelgroup.com	Alyssa Kickenweitz ekramer@paramounthotelgroup.com	1,351	11	\$42,505,730	1,655	13
89	91	7 Seas Hospitality www.7seashospitality.com	GP Singh gpsingh@7seahospitality.com	1,350	12	NA	NA	NA
90	—	IPD Hospitality www.ipdhospitality.com	Richard Norton nortonrick@ipdhospitality.com	1,344	16	NA	1,218	12